#### **CHECKLIST SECTIONS**

- General Information
- License Fees
- Requirements Completed in NMLS
- Requirements/Documents Uploaded in NMLS
- Requirements Submitted Outside of NMLS

# **GENERAL INFORMATION**

### Who Is Required to Have This License?

Companies who makes "Chattel-Only" loans as a direct lender on Manufactured Homes and employ individuals required to be licensed under Article 12-E of the New York Banking Law.

This document includes instructions on how to complete the requirements for licensing with the New York State Department of Financial Services ("Department") as an Exempt Mortgage Banker for Manufactured Home lenders.

Applicants must also complete and submit a branch office application Branch Form (MU3) for each additional branch office requested as part of this application. The Department will process no more than <u>two</u> branch applications as part of the initial Exempt Mortgage Banker License-MH application.

Mortgage Loan Originators employed by the Applicant should not apply for an MLO license unless the applicant has been approved by the Department as an Exempt Mortgage Banker.

# **Incomplete Application**

If an application is determined to be incomplete, the Department will send the applicant a written notice identifying the items and matters that must be addressed for the Department to continue the application review process.

If a complete response fully addressing all such items and matters to the satisfaction of the Department is not received within 30 days of the date of such notice, the application will be withdrawn. **Note:** Partial submission of information or documents in response to the Department's notice deeming the application incomplete will not result in an extension of the 30 days withdrawal period. Any applicant seeking an approval of the Exempt Mortgage Banker -MH License status following the withdrawal of an application must submit a new application that must include all required information, documents, and fees. If the required jurisdiction (state) specific documents are not received by the Department within 10 days of the electronic filing through the NMLS the application will be withdrawn.

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# **Approval or Denial**

After the application has been processed, the applicant will receive written notification of the approval or denial of the application.

# **Submitting a Complete Application**

The checklist below provides instructions and requirements for those documents that may be uploaded to the NMLS, as well as those documents for which originals must also be mailed to the Department.

Agency requirements in the Requirements Completed in NMLS section or the Requirements/Documents

Uploaded in NMLS section must be completed and/or uploaded in the NMLS. Note this information will not be viewable to the Department until the application has been submitted through NMLS.

Agency specific requirements in the <u>Requirements Submitted Outside of NMLS</u> section must be received by the Department within five (5) business days of the electronic submission of your application through the NMLS. If originals are required, copies may be submitted electronically to help expedite the Department's review, but the originals **MUST** be mailed in hard copy to the following address. Please note that an applicant's NMLS Identification Number must be included on every document submitted to the Department.

#### **Activities Authorized Under This License**

This license authorizes the following activities...

o Only for employees of the company to function as licensed Mortgage Loan Originators on Chattel-Only loans made on Manufactured Homes.

### **Pre-Requisites for License Applications**

None

New York State Department of Financial Services does not issue paper licenses for this license type.

# **Document Uploads Guidance**

Documents that must be uploaded to the *Document Uploads* section of the Company Form (MU1) in NMLS are indicated in the checklist below. When uploading documents:

- Follow the guidance in Document Upload Descriptions and Examples.
- Only upload documents relevant to the company application.
- Only upload documents where there is a selectable document category. If inappropriate documents
  are uploaded that should not be, you will be contacted by your regulator and asked to remove them
  from NMLS.
- Do not upload the same company documents multiple times. Generally, unless the document is state-specific, if the document has already been uploaded for another state, a new upload is not required unless changes have been made.
- If a document previously uploaded has been revised, delete the old document and replace it with the new document (history of the old document will remain in NMLS).
- For state-specific documents (e.g., Surety Bonds), be sure to indicate the applicable state.

### **Helpful Resources**

- Company Form (MU1) Filing Instructions
- Document Upload Descriptions and Examples
- Individual Form (MU2) Filing Quick Guide
- Financial Statements Quick Guide

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- Payment Options Quick Guide
- License Status Definitions Quick Guide

# **Agency Contact Information**

Contact <u>New York State Department of Financial Services: Attention: Exempt Mortgage Banker Processing Unit</u> licensing staff by sending your questions via email to <u>Mortgage.Banker@dfs.ny.gov</u> for additional assistance.

# For U.S. Postal Service:

New York State Department of Financial Services Attention: Exempt Mortgage Banker Processing Unit One State Street New York, NY 10004

THE APPLICANT/LICENSEE IS FULLY RESPONSIBLE FOR ALL OF THE REQUIREMENTS OF THE LICENSE FOR WHICH THEY ARE APPLYING. THE AGENCY SPECIFIC REQUIREMENTS CONTAINED HEREIN ARE FOR GUIDANCE ONLY TO FACILITATE APPLICATION THROUGH NMLS. SHOULD YOU HAVE QUESTIONS, PLEASE CONSULT LEGAL COUNSEL.

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LICENSE FEES - Fees collected through NMLS are NOT REFUNDABLE OR TRANSFERABLE.		
Complete	NY Exempt Mortgage Banker License-MH	Submitted via
	NMLS Initial Processing Fee: \$100	NMLS (Filing submission)

REQUIREMENTS COMPLETED IN NMLS		
Complete	NY Exempt Mortgage Banker License-MH	Submitted via
	Submission of Company Form (MU1): Complete and submit the Company Form (MU1) in NMLS. This form serves as the application for the license/registration through NMLS.  Note: The Department will not accept additional documentation for New York State jurisdiction-specific requirements before the Company Form (MU1) is submitted through NMLS.	NMLS
	Other Trade Name: If operating under a name that is different from the applicant's legal name, that name ("Fictitious Name", "Trade Name", "Assumed Name" or "DBA") must be listed under the Other Trade Names section of the Company Form (MU1). The Mortgage Banking business unit does not allow more than five (5) trade names.  Companies using "fictitious" names or forced D/B/As must select "forced" in the NMLS filing.  If operating under an "Other Trade Name" - Corporations, limited liability companies and limited partnerships must upload a file-stamped copy of the Certificate of Assumed Name from the Secretary of State of New York, the certificate must reflect all counties. Sole proprietors, general partnerships and limited liability partnerships must upload a copy of the filing receipt from the county clerk's office in each country where the business will operate.  Detailed instructions on using or adding a new "D/B/A" or assumed name as part of your New York Exempt Mortgage Banker License can be found here:  NY Instructions for Assumed Name	NMLS  Upload in NMLS: under the Document Type Trade Name/Assumed Name Registration Certificates in the Document Uploads section of the Company Form (MU1).  This document should be named [State-License Type] Trade Name — Assumed Name.

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Complete	NY Exempt Mortgage Banker License-MH	Submitted via
	Resident/Registered Agent: The Resident/Registered Agent must be listed under the Resident/Registered Agent section of the Company Form (MU1).  Note: The resident/registered agent is the entity that will receive service of legal process on behalf of you company in the state identified.	NMLS
	Primary Contact Employees: The following individuals must be entered into the Contact Employees section of the Company Form (MU1).  1. Primary Company Contact.  2. Primary Consumer Complaint Contact.	NMLS
Note	Non-Primary Contact Employees: NY-DFS requires that an individual(s) be identified as a Non-Primary Contact for the following areas. These contacts must be listed in the Contact Employees section of the Company Form (MU1).  1. Accounting 2. Exam Billing 3. Licensing 4. Consumer Complaint (Public) 5. Exam Delivery 6. Litigation 7. Consumer Complaint (Regulator) 8. Legal 9. Pre-Exam Contact	NMLS
	<b>Website Domain:</b> Provide any domain addresses (i.e., website) used by the organization. This information should be listed in the <i>Web Addresses</i> section of the Company Form (MU1).	NMLS
Note	<b>Bank Account:</b> Bank account information is not required. The <i>Bank Account</i> section of the Company Form (MU1) can be left blank.	N/A
	<b>Disclosure Questions:</b> Provide a complete and detailed explanation and document upload for each "Yes" response to Disclosure Questions made by the company or related control persons (MU2).  See the Company Disclosure Explanations Quick Guide for instructions.	Upload in NMLS in the Disclosure Explanations section of the Company Form (MU1) or Individual Form (MU2).
	Qualifying Individual: Each applicant must designate a person or persons to serve as the Qualifying Individual ("Qualifier") to be in charge of the mortgage loan origination activities and be actively engaged in the operations of the applicant. Such person must have five years' experience in the business of credit analysis or underwriting of residential mortgage loans or similar lending and credit evaluation experience. This individual must be listed in the Qualifying Individual section of Company Form (MU1).  The person designated must be an owner, general partner, trustee or officer of the applicant. New York State Qualifiers are required to be licensed Mortgage Loan Originators.	NMLS

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	Note: The Mortgage Loan Originator application, Individual (MU4) Form, may be filed concurrently with the Exempt Mortgage Banker License – MH application. An Individual Form (MU2) must be completed for the Qualifier.	
Complete	NY Exempt Mortgage Banker License-MH	Submitted via
	Control Person (MU2) Attestation: Complete the Individual Form (MU2) in NMLS. This form must be attested to by the applicable control person before it is able to be submitted along with the Company Form (MU1).	NMLS
Note	<b>Credit Report:</b> Individuals in a position of control are NOT required to authorize a credit report through NMLS.	N/A
Note	MU2 Individual FBI Criminal Background Check Not Required Through NMLS: Direct Owners/Executive Officers, Indirect Owners, and Qualifying Individuals are NOT required to authorize a FBI criminal background check (CBC) through NMLS.	N/A

REQUIREMENTS/DOCUMENTS UPLOADED IN NMLS		
Complete	NY Exempt Mortgage Banker License-MH	Submitted via
	Formation Documents: Determine classification of applicant's legal status and submit a State certified copy of the requested applicable documentation detailed below. Submit copies of the original formation documents and all subsequent amendments, thereto including a list of any name changes.	Upload in NMLS: under Formation Document" in the Document Uploads section of the
	<ul> <li>Sole Proprietor:         <ul> <li>If you use a business name that is different from your legal name, you must upload a copy of the Doing Business as Certificate from the country clerk's office for each county where you intend to conduct business. The Certificate(s) must have the country clerk's receipt</li> </ul> </li> </ul>	Company Form (MU1).  This document should be named Formation  Documentation [Date of Creation (MM-DD-
	affixed to the document. This document must also be mailed to the Department along with the Original receipt.  General Partnership:  Partnership Agreement (including all amendments).	YYYY)].
	Limited Liability Partnership:	
	<ul> <li>Certificate of Limited Liability Partnership; and</li> <li>Partnership Agreement (including all amendments).</li> </ul>	
	Limited Partnership:	
	<ul> <li>Certificate of Limited Partnership; and</li> <li>Partnership Agreement (including all amendments).</li> </ul>	
	Limited Liability Limited Partnership:	
	<ul> <li>Certificate of Limited Liability Limited Partnership; and</li> <li>Partnership Agreement (including all amendments).</li> </ul>	
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# **Limited Liability Company ("LLC"):** Articles of Organization (including all amendments); Operating Agreement (including all amendments); IRS Form 2553 or IRS Form 8832 if S-corp treatment elected; and LLC resolution if authority not in operating agreement. **Corporation:** Articles of Incorporation (including all amendments); By-laws (including all amendments), if applicable; Shareholder Agreement (including all amendments), if applicable; IRS Form 2553 if S-corp treatment elected; and Corporate resolution if authority to complete application not in By-Laws or Shareholder Agreement, as amended, as applicable. Trust (Statutory) · Certificate of Trust; and • Governing instrument (all amendments). **Note:** All companies must submit the following applicable documents: • Copy of the Filing Receipt • Certified copy of Application for Authority from the New York Secretary of State: Certified Certificate of Fictitious Name from the New York Secretary of State if you filed for a fictitious name. Management Chart: Submit a Management chart displaying the applicant's **Upload in NMLS:** under directors, officers, and managers (individual name and title). The management Management Chart in chart must identify operating management structure, reporting lines of the *Document Uploads* executive officers and operating committees, compliance reporting and internal section of the Company audit structure. Form (MU1). If the applicant is owned by another entity or entities or has subsidiaries – Management charts must clearly delineate interlocking management. This document should Note: If the existing uploaded management chart already includes the above be named [Company information, an additional document does not need to be uploaded. A company Legal Name] should only upload a single management chart. However, if the existing Management Chart. uploaded management chart is more than six (6) months old and changes has occurred in executive officers, operating committees, compliance or audit that is not reflected on the chart the applicant must provide an updated management chart. Complete NY Exempt Mortgage Banker License-MH Submitted via... **Organizational Chart/Description:** Submit a chart showing (or a description **Upload in NMLS:** under which includes) the percentage of ownership of: Organizational Chart/Description in the Direct Owners (total direct ownership percentage must equate to **Document Uploads** 100%) section of the Company Indirect Owners (total indirect ownership percentage must equate to Form (MU1). 100%)

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This document should Subsidiaries and Affiliates of the applicant be named [Company Note: If the existing uploaded Organizational Chart/Description already Legal Name] includes the above information, an additional document does not need to be Organizational Chart uploaded. A company should only upload a single organizational chart. Description. **INDIVIDUAL (MU2) DOCUMENTS UPLOADED IN NMLS Verification of Experience:** Provide a resume for the individual designated to **Upload in NMLS:** serve as the Qualifying Individual (the "Qualifier") in charge of the applicant's under the Document loan origination activities or having oversight of the applicant's mortgage loan Type <u>Verification of</u> originators, processors and underwriters. Also submit a reference from a third-Experience in the party lender or law firm familiar with the applicant's loan origination activities **Document Uploads** verifying the Qualifier's experience. section of the Individual Form (MU2).

This document should be named [Document Type] – License Name.

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# **DO NOT SEND THIS CHECKLIST TO THE DEPARTMENT**

REQUIREMENTS SUBMITTED OUTSIDE OF NMLS		
Complete	NY Exempt Mortgage Banker License-MH	Submitted via
	Certificate of Authority/Good Standing Certificate: Mail an <u>original</u> Certificate of Good Standing issued by the New York Secretary of State and also from your home state, if you are a incorporated outside the state of New York.  Note: If the company was incorporated or filed its authority to conduct	Mail to: New York State Department of Financial Services
	business in New York less than six (6) months from the date of application the Good Standing Certificates are not required.	
	<b>Cover Letter:</b> All Applicants must provide an original signature cover letter signed by an authorized executive officer of the company outlining the company's manufactured homes lending activity.	Mail to: New York State Department of Financial Services
	Also address whether the company owns or operates a mobile home park and the reason the company considers itself exempt from the licensing requirements of Article 9, 11-B and 12-D of the New York Banking Law.	
	<b>Letter of Undertaking:</b> All Applicants must submit a letter of undertaking signed by an authorized executive officer or director. The letter must contain the following affirmation:	Mail to: New York State Department of Financial Services
	Books and records related to transactions undertaken by licensed mortgage loan originators sponsored by the entity will be kept for a minimum of three years in accordance with section 597 of the New York Banking Law ("NYBL") and made available for inspection by the Superintendent in accordance with Section 596 of the NYBL.	
	Word Approval Authorization Certificate: Submit a copy of the authorization certificate received from the Department and submitted to the New York Department of State.	Mail to: New York State Department of Financial Services
	Entities that wish to engage in business involving residential mortgage lending on one-to-four family residential properties must secure the prior approval of the Superintendent to use the following words or any derivative thereof in Business Names, Assumed (d/b/a) or Fictitious Names.	
	o Loan	
	○ Mortgage	
	<ul><li>Finance</li><li>Investment</li></ul>	
	Note: Mortgage Brokers using Lend, Lending, Fund or Funding as part of their name will be required to use a d/b/a to conduct business in New York.	
	All applicants must demonstrate compliance with the statutory requirement.	
	Click here to access the Word Approval Instruction for Mortgage Companies	

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