

# **CHECKLIST SECTIONS**

- General Information
- License Fees
- <u>Requirements Completed in NMLS</u>
- <u>Requirements/Documents Uploaded in NMLS</u>
- <u>Requirements Submitted Outside of NMLS</u>

### **GENERAL INFORMATION**

# Who Is Required to Have This License?

The <u>Pennsylvania Mortgage Licensing Act</u> (7 Pa.C.S. § 6101 *et seq.*) requires a license for any person or company who engages in the mortgage loan business by directly or indirectly negotiating or placing loans for others in the primary market for consideration.

A separate branch license will be required for every location where mortgage loan business activities are conducted outside the company's principal place of business. 7 Pa.C.S. § 6131(a.1)

### Who Is Not Required to Have This License?

The full listing of Exemptions should be reviewed in Section 6112 of the Mortgage Licensing Act. Below is a list of the most common exceptions to license requirements as a mortgage broker.

- attorneys at law who do not hold themselves out to the public as engaging in the mortgage loan business and who are not compensated by a company or individual in the mortgage business
- banking institutions and their subsidiaries, and credit unions; however, their employed mortgage originators must register (not license) through NMLS according to regulations to be issued by federal regulatory agencies
- registered mortgage loan originators who are employees of banking institutions, credit unions or their subsidiaries
- loan processors and underwriters solely performing clerical or supportive functions if employed by a mortgage licensee or entity exempt from licensure
- employees of a mortgage business who only re-negotiate existing mortgage loans held or serviced by his or her employer unless determined otherwise by HUD or a court of competent jurisdiction
- an individual or entity solely involved in offering to make or negotiating extensions of credit relating to timeshare plans
- A person who originates or negotiates less than four mortgage loan s in a calendar year, unless determined to be engaged in the mortgage loan business by the department.
- agencies of the federal government or a corporation created by an act of the United States Congress (e.g. Fannie MAE, Ginnie MAE, FHA, VA, or FHLM )
- agencies of state or local government including PHFA or other government finance agencies

## **Activities Authorized Under This License**

This license authorizes the following activities...

- First mortgage brokering
- Second mortgage brokering
- Home equity lines of credit
- Reverse mortgage brokering
- Third party mortgage loan processing
- Third party mortgage underwriting
- Lead generation
- Mortgage loan modifications

# **Pre-Requisites for License Applications**

- Surety Bond: \$50,000 minimum. 7 Pa.C.S. § 6131(k)(4)
- Surety Bond: \$100,000 only if accepting advanced fees

Pennsylvania does not issue paper licenses for this license type.

# Document Uploads Guidance

Documents that must be uploaded to the *Document Uploads* section of the Company Form (MU1) in NMLS are indicated in the checklist below. When uploading documents:

- Follow the guidance in <u>Document Upload Descriptions and Examples</u>.
- Only upload documents relevant to the company application.
- Only upload documents where there is a selectable document category. If inappropriate documents are uploaded that should not be, you will be contacted by your regulator and asked to remove them from NMLS.
- Do not upload the same company documents multiple times. Generally, unless the document is state-specific, if the document has already been uploaded for another state, a new upload is not required unless changes have been made.
- If a document previously uploaded has been revised, delete the old document and replace it with the new document (history of the old document will remain in NMLS).
- For state-specific documents (e.g., Surety Bonds), be sure to indicate the applicable state.

### Helpful Resources

- Company Form (MU1) Filing Instructions
- <u>Document Upload Descriptions and Examples</u>
- Individual Form (MU2) Filing Quick Guide
- Financial Statements Quick Guide
- Payment Options Quick Guide
- License Status Definitions Quick Guide

# **Agency Contact Information**

Contact Pennsylvania Department of Banking and Securities, Non-Depository Licensing Office staff by phone at 717-787-3717 or send your questions via email to <u>ra-asklicensing@pa.gov</u> for additional assistance.

The completed checklist and the documents that are required to be submitted outside of NMLS must be received within 5 business days of the electronic submission of your application through NMLS via email to <u>ra-AskLicensing@pa.gov</u>

THE APPLICANT/LICENSEE IS FULLY RESPONSIBLE FOR ALL REQUIREMENTS OF THE LICENSE FOR WHICH THEY ARE APPLYING. THE AGENCY SPECIFIC REQUIREMENTS CONTAINED HEREIN ARE FOR GUIDANCE ONLY TO FACILITATE APPLICATION THROUGH NMLS. SHOULD YOU HAVE QUESTIONS, PLEASE CONSULT LEGAL COUNSEL.

NMLS I	D Number		
Appli	Applicant Legal Name		
LICENSE FE	ES - Fees collected through NMLS are NOT REFUN	DABLE OR TRANSFERABLE.	
Complete	PA Mortgage Broker	Submitte	d via
	Pennsylvania License Application Fee: \$1,000 NMLS Initial Processing Fee: \$100 7 Pa.C.S. § 6132(a)(4)	NMLS (Fili submission	-
	<b>Credit Report for Control Persons</b> : \$15 per contr 7 Pa.C.S. § 6133(e)(5); 6138(a)(3)	ol person. NMLS (Fili submission	-
	<b>Pennsylvania State Police Criminal History Back</b> each request and is payable through PATCH by cr accepted more than 30 days prior to the applicat 7 Pa.C.S. § 6133(d), 6138(a)(3)	edit card. Results will not be Criminal B	•
	MU2 Individual FBI Criminal Background Checks As determined by each state agency, Control Per Owners, Executive Officers, Branch Managers, ar required to submit a CBC through NMLS. 7 Pa.C.S. § 6133(d), 6138(a)(3)	sons, Direct Owners, Indirect	-
	Third Party Investigatory Background Checks: Fe company. In addition to the Pennsylvania and Fe Checks, a branch manager <i>who does not or has r</i> <i>least 5 years</i> must provide an investigative backg not be accepted more than 30 days prior to the a 7 Pa.C.S. § 6133(d), 6138(a)(3)	ederal Criminal Background cot resided in the US for at ground report. Results will	-

REQUIREMENTS COMPLETED IN NMLS		
Complete	PA Mortgage Broker	Submitted via
	Submission of Company Form (MU1): Complete and submit the Company Form (MU1) in NMLS. This form serves as the application for the license through NMLS. 7 Pa.C.S. § 6131(a)	NMLS
	<b>Resident/Registered Agent:</b> The Resident / Registered Agent must be listed under the <i>Resident/Registered Agent</i> section of the Company Form (MU1). 7 Pa.C.S. § 6131(i)(2)	NMLS
	<ul> <li>Primary Contact Employees: The following individuals must be entered into the <i>Contact Employees</i> section of the Company Form (MU1).</li> <li>1. Primary Company Contact. The person responsible for answering application and licensing questions from the Department.</li> <li>2. Primary Consumer Complaint Contact. The person responsible for answering consumer complaints forwarded by the Department.</li> <li>7 Pa.C.S. § 6131(a)(1)(iv)</li> </ul>	NMLS
	<ul> <li>Non-Primary Contact Employees: Pennsylvania requires that an individual(s) be identified as a Non-Primary Contact for the following areas. These contacts must be listed in the <i>Contact Employees</i> section of the Company Form (MU1).</li> <li>1. Exam Billing</li> <li>2. Consumer Complaint (Regulator)</li> <li>3. Pre-Exam Contact</li> <li>7 Pa.C.S. § 6131(a)(1)(iv)</li> </ul>	NMLS
	<b>Disclosure Questions:</b> Provide a complete and detailed explanation and document upload for each "Yes" response to Disclosure Questions made by the company (MU1) or related control persons (MU2). See the <u>Company Disclosure Explanations Quick Guide</u> for instructions. 7 Pa.C.S. § 6131(a)(1)(iv), 6133(d, e)	<b>Upload in NMLS</b> in the <i>Disclosure Explanations</i> section of the Company Form (MU1) or Individual Form (MU2).

Qualifying Individual: Each company must appoint a Qualifying Individual on the Company (MU1) Form who:	NMLS
Is a mortgage originator or meets the licensing requirements of a mortgage originator by completing appropriate education and testing;	
Is a management-level officer assigned to the company's principal place of business.	
This individual must be listed in the <i>Qualifying Individual</i> section of Company Form (MU1).	
7 Pa.C.S. § 6131(k)(5)	
<b>Pre-Licensure Education and Testing:</b> Pre-licensure education and testing is required for at least one management level officer assigned to the principal place of business who must also be listed on the NMLS Company Form as a Direct Owner / Executive Officer or Qualifying Individual.	NMLS
Pre-licensure Education: Complete 20 hours of NMLS approved pre- licensure education courses, and 3 hours of Pennsylvania law; the individual's education record in NMLS must indicate compliance with this requirement.	
Pre-licensure Testing: One of the following three conditions must be met; the individual's testing results in NMLS must indicate compliance with this requirement.	
<ul> <li>Passing results on both the National and Pennsylvania state components of the SAFE test; or</li> </ul>	
<ul> <li>Passing results on both the National and Stand-alone UST components of the SAFE test; or</li> </ul>	
<ul> <li>Passing results on the National Test Component with Uniform State Content.</li> </ul>	
7 Pa.C.S. § 6131.1; 6131(k)(5)	
<b>Control Person (MU2) Attestation:</b> Complete the Individual Form (MU2) in NMLS. This form must be attested to by the applicable control person before it is able to be submitted along with the Company Form (MU1). 7 Pa.C.S. § 6131(a)(1)(iii)	NMLS
 <b>Books and Records:</b> A change in the books and records address to a location	NMLS
other than the principal place of business, when approved by the Department through NMLS, is deemed an approved alternate site recordkeeping location for the purposes of the Mortgage Licensing Act and will furthermore constitute as a valid change or termination of an existing alternate site recordkeeping order.	
Records stored at an alternate location must be electronically available. Only one books and records location is allowed for Pennsylvania. 7 Pa.C.S. § 6135(a)(2)	

	<b>Credit Report:</b> Individuals in a position of control, including the Qualifying Individual, are required to authorize a credit report through NMLS. Individuals will be required to complete an Identity Verification Process (IDV) along with an individual attestation before a license request for your company can be filed through NMLS. This authorization is made when the Individual Form (MU2) is submitted as part of the Company Form (MU1). 7 Pa.C.S. § 6133(e)(5); 6138(a)(3)	NMLS
--	---	------

REQUIREMENTS/DOCUMENTS UPLOADED IN NMLS		
Complete	PA Mortgage Broker	Submitted via
	Surety Bond: Submit the Pennsylvania-approved company bond in the appropriate amount (see below) furnished by a surety company authorized to conduct business in Pennsylvania. The name and address of the principal insured on the bond must match exactly the full legal business name, including all trade names if applicable, and address of the applicant.AmountAnticipated or Actual Amount of PA Mortgage Loan Originations\$50,000\$14,999,999.99 or less\$75,000\$15,000,000 - \$29,999,999.99\$100,000\$30,000,000 - \$49,999,999.99\$150,000\$50,000,000 or moreClick here to access the form.	<b>Upload in NMLS:</b> under <u>Surety Bond</u> in the <i>Document Uploads</i> section of the Company Form (MU1)
	This document should be named <i>Pennsylvania MLO Surety Bond</i> . 7 Pa.C.S. § 6131(k)(4)	
	<b>Surety Bond (Only required if accepting advanced fees):</b> Submit the Pennsylvania-approved company bond in the amount of \$100,000 furnished by a surety company authorized to conduct business in Pennsylvania. The name and address of the principal insured on the bond must match exactly the full legal business name, including all trade names if applicable, and address of the applicant.	<b>Upload in NMLS:</b> under <u>Surety Bond</u> in the <i>Document Uploads</i> section of the Company Form (MU1).
	<u>Click here to access the form</u> This document should be named <i>Pennsylvania Advanced Fee Bond</i> .	
	7 Pa.C.S. § 6131(k)(3)	
	<ul> <li>Business Plan: Upload a business plan outlining the following information:</li> <li>Marketing strategies.</li> <li>Products.</li> <li>Target markets.</li> <li>Operating structure the applicant intends to employ.</li> <li>This document should be named <i>Pennsylvania Business Plan</i>.</li> <li>Note: If the existing uploaded business plan already includes the above information, an additional document does not need to be uploaded. A company should only upload a single business plan. If state-specific material is required, this information should be added to the existing uploaded business plan.</li> <li>7 Pa.C.S. § 6131(a)(1)(iv)</li> </ul>	<b>Upload in NMLS:</b> under the Document Type <u>Business Plan</u> in the <i>Document Uploads</i> section of the Company Form (MU1).

<ul> <li>Internal Policies and Procedures: Upload document(s) including information on staffing and internal organizational policies and procedures. If submitting multiple policies, upload and name each policy separately. The document must include the following information: <ul> <li>General disclosure requirements</li> <li>Requests for information</li> <li>Consumer Complaint Policy</li> </ul> </li> <li>This document should be named [Name of Policy].</li> <li>7 Pa.C.S. § 6131(a)(1)(iv); 10 Pa. Code § 59</li> </ul>	<b>Upload in NMLS:</b> under the Document Type <u>Company Staffing and</u> <u>Internal Policies</u> in the <i>Document Uploads</i> section of the Company Form (MU1).
<ul> <li>Certificate of Authority/Foreign Registration Statement: Upload proof of registration of the full legal business name with the Pennsylvania Department of State, Corporations Bureau and approved document with the assigned Pennsylvania business entity number that demonstrates authorization to do business Pennsylvania.</li> <li>This document should be named Pennsylvania Certificate of Authority OR Pennsylvania Foreign Registration Statement.</li> <li>7 Pa.C.S. § 6121(2); 6131(i)(1)</li> </ul>	<b>Upload in NMLS:</b> under the Document Type <u>Certificate of</u> <u>Authority/Good</u> <u>Standing Certificate</u> in the <i>Document Uploads</i> section of the Company Form (MU1).
Other Trade Name: If operating under a name that is different from the applicant's legal name, that name ("Trade Name", "Assumed Name" or "DBA") must be listed under the <i>Other Trade Names</i> section of the Company Form (MU1). Pennsylvania does not limit the number of other trade names. If operating under an "Other Trade Name", upload proof of registration of the trade name(s) with the Pennsylvania Department of State, Corporations Bureau and approved document with the assigned Pennsylvania business entity number that demonstrates authorization to do business Pennsylvania under that trade name. This document should be named <i>Pennsylvania Trade Name – Assumed Name</i> . 7 Pa.C.S. § 6121(2); 6131(i)(1)	NMLS Upload in NMLS: under the Document Type <u>Trade Name/Assumed</u> <u>Name Registration</u> <u>Certificates</u> in the <i>Document Uploads</i> section of the Company Form (MU1).
<ul> <li>Formation Documents: Submit a State-certified copy of the requested applicable documentation detailed below based on your company's legal status and classification. Include original formation documents and all subsequent amendments, with a list of any name changes.</li> <li>This document should be named <i>Formation Documentation [Date of Creation (MM-DD-YYYY)]</i>.</li> <li>Unincorporated Association: <ul> <li>By-Laws or constitution (including all amendments).</li> </ul> </li> <li>General Partnership: <ul> <li>Partnership Agreement (including all amendments).</li> </ul> </li> </ul>	<b>Upload in NMLS:</b> under <u>Formation Document</u> " in the <i>Document</i> <i>Uploads</i> section of the Company Form (MU1).

Limite	d Liability Partnership:
٠	Certificate of Limited Liability Partnership; and
•	Partnership Agreement (including all amendments).
Limite	d Partnership:
٠	Certificate of Limited Partnership; and
•	Partnership Agreement (including all amendments).
Limite	d Liability Limited Partnership:
٠	Certificate of Limited Liability Limited Partnership; and
•	Partnership Agreement (including all amendments).
Limite	d Liability Company ("LLC"):
•	Articles of Organization (including all amendments);
•	Operating Agreement (including all amendments);
•	IRS Form 2553 or IRS Form 8832 if S-corp treatment elected; and
•	LLC resolution if authority not in operating agreement.
Corpo	ration:
٠	Articles of Incorporation (including all amendments);
٠	By-laws (including all amendments), if applicable;
٠	Shareholder Agreement (including all amendments), if applicable;
•	IRS Form 2553 if S-corp treatment elected; and
•	Corporate resolution if authority to complete application not in By-
	Laws or Shareholder Agreement, as amended, as applicable.
Not fo	r Profit Corporation
•	Documents requested of a Corporation; and
•	Proof of nonprofit status
	<ul> <li>Internal Revenue Service ("IRS") 501(c)(3) designation letter; or</li> </ul>
	<ul> <li>statement from a State taxing body or the State attorney</li> </ul>
	general certifying that: (i) the entity is a nonprofit organization
	operating within the State; and (ii) no part of the entity's net
	earnings may lawfully benefit any private shareholder or
	individual; or
	<ul> <li>entity's certificate of incorporation or similar document if it</li> </ul>
	clearly establishes the nonprofit status of the applicant; or
	<ul> <li>Any of the three preceding items described, if that item applies</li> </ul>
	to a State or national parent organization, together with a
	statement by the State or parent organization that the
	applicant is a local nonprofit affiliate.
Truct /	Statutory)
•	Certificate of Trust; and
•	Governing instrument (all amendments).
7 Pa.C	.S. § 6121(2)

	<ul> <li>Organizational Chart/Description: Submit a chart showing (or a description which includes) the percentage of ownership of: <ul> <li>Direct Owners (total direct ownership percentage must equate to 100%)</li> <li>Indirect Owners</li> <li>Subsidiaries and Affiliates of the applicant/licensee</li> </ul> </li> <li>This document should be named [Company Legal Name] Organizational Chart – Description.</li> </ul> Note: If the existing uploaded Organizational Chart/Description already includes the above information, an additional document does not need to be uploaded. A company should only upload a single management chart. 7 Pa.C.S. § 6131(a)(1)	<b>Upload in NMLS:</b> under <u>Organizational</u> <u>Chart/Description</u> in the <i>Document Uploads</i> section of the Company Form (MU1).
INDIVIDUAL (MU2) DOCUMENTS UPLOADED IN NMLS		
No individual (MU2) documents are required to be uploaded into NMLS for this license/registration at this time.		

 NMLS ID Number

 Applicant Legal

 Name

REQUIREMENTS SUBMITTED OUTSIDE OF NMLS		
Complete	PA Mortgage Broker	Submitted via
	<b>Pennsylvania Mortgage Broker Business:</b> If the applicant company has already conducted any mortgage brokering business in Pennsylvania or with Pennsylvania consumers, please provide detailed information on such business, for example, how many Pennsylvania transactions and/or the period of time (months, years, etc.).	Email to: <u>ra-</u> asklicensing@pa.gov
Ш	If the applicant company has not conducted business in Pennsylvania or with Pennsylvania customers, please attach a certified statement, signed and dated by an individual listed on the Direct Owners / Executive Officers section of the Company (MU1) Form.	
	7 Pa.C.S. § 6138(a)(3)	
	<b>Company Memorandum of Tax Certification:</b> Provide a certified memorandum for the company indicating all tax obligations to the Commonwealth of Pennsylvania have been paid or that a deferred payment plan with the Pennsylvania Department of Revenue has been made.	Email to: <u>ra-</u> asklicensing@pa.gov
	Click here to download the Company Tax Waiver and Certification Form. 7 Pa.C.S. § 6133(e)(4)	
	Individual Memorandum of Tax Certification: Provide a certified memorandum for each control person (including the qualifying individual) indicating all tax obligations to the Commonwealth of Pennsylvania have been paid or that a deferred payment plan with the Pennsylvania Department of Revenue has been made.	Email to: <u>ra-</u> asklicensing@pa.gov
	Click here to download the Individual Tax Waiver and Certification Form.	
	7 Pa.C.S. § 6133(e)(4)	
	<b>Pennsylvania Criminal Background History Check</b> : Each control person named in the Direct Owners / Executive Officers section and the Qualifying Individual listed on the Company (MU1) form must complete a Pennsylvania State Police (PSP) criminal background check by using the Pennsylvania Access to Criminal History (PATCH) website.	Email to: <u>ra-</u> asklicensing@pa.gov
	Please follow the directions on the form carefully. <u>Results will not be accepted</u> <u>more than 30 days prior to the application submission date</u> .	
	Click to download PA State Police Criminal Background History Instructions.	
	7 Pa.C.S. § 6133(d); 6138(a)(3)	

		<u>ا</u>
	<b>Criminal Background Check</b> : Authorization for an FBI criminal history background check for each control person (including the qualifying individual) to be completed in NMLS. 7 Pa.C.S. § 6138(a)(3).	NMLS
	After you authorize the FBI criminal history background check through the Individual Form (MU2), you must schedule an appointment to be fingerprinted.	
	See the <u>Completing the Criminal Background Check Process Quick Guide</u> for information.	
	Note: If you are able to 'Use Existing Prints' to process the FBI criminal history background check, you DO NOT have to schedule an appointment. NMLS will submit the fingerprints already on file and the background check will begin to process automatically. 7 Pa.C.S. § 6133(d); 6138(a)(3)	
	Third Party Investigatory Background Checks: In addition to the Pennsylvania and Federal Criminal Background Checks, a control person and/or Qualifying Individual who does not or has not resided in the US for at least 5 years must provide an investigative background report. The report must be prepared by an acceptable search firm and submitted directly to the Department in addition to other background information required in the application.	Email to: <u>ra-</u> asklicensing@pa.gov
	<u>Results will not be accepted more than 30 days prior to the application</u> <u>submission date.</u>	
	<ul><li>At a minimum, the report must contain the following:</li><li>A comprehensive credit report/history</li></ul>	
	<ul> <li>Civil court and bankruptcy court records for the past 5 years, including a search of the court data in the country(ies), states, towns where the individual resided and worked and in contiguous areas.</li> </ul>	
	<ul> <li>Criminal records for the past 5 years, including felonies, misdemeanors and violations including a search of court data in the countries, states, towns where the individual resided and worked and in contiguous areas.</li> </ul>	
	Click to download Third-Party Investigatory Background Check Instructions.	
	7 Pa.C.S. § 6133(d); 6138(a)(3)	
	Ability to Repay Analysis: Provide the policies and procedures on how the ability to repay analysis will be performed as required by §46.2 (g) of Chapter 46 Proper Conduct of Lending and Brokering in the Mortgage Loan Business ("the Regulation"). The Regulation can be found under "Laws & Regulations" on the Pennsylvania Department of Banking and Securities website, www.dobs.pa.gov.	Email to: <u>ra-</u> asklicensing@pa.gov
	Questions related to the ability to repay analysis should be directed to <u>mtgexams@pa.gov</u> .	
	<ul> <li>Loan Modifications: Will you be conducting, participating in, or advertising any third-party loan modification transactions?</li> <li>YES INO</li> </ul>	Email to: <u>ra-</u> asklicensing@pa.gov
L	1	•

Home Improvement: Are you engaged in or providing home improvement services?	Email to: <u>ra-</u> asklicensing@pa.gov
If yes, are you registered with the Pennsylvania Office of Attorney General?	
<ul> <li>Pennsylvania Remote Location: Definition of a Remote Location: <ul> <li>A Location, other than a licensee's principal place of business or branch, where a mortgage originator sponsored by the licensee, a person excepted from this chapter or excepted from licensure under section 6112 (relating to exceptions to license requirements) or any other employee of the licensee, may engage in licensed activities on the behalf of the licensee under all of the following conditions:</li> <li>1. The Licensed activities are conducted under the supervision of the licensee.</li> <li>2. The licensee has written policies and procedures for the supervision of personnel working from the location.</li> <li>3. Access to the licensee's platforms and customer information is conducted in accordance with the licensee's comprehensive written information plan.</li> <li>4. In-person consumer interaction does not occur at the remote location if it is his or her personal residence.</li> <li>5. The location is not advertised or represented to consumers as an operating location.</li> <li>6. The location, and or controlled by the licensee. For the purposes of this definition, a location shall not be considered owned or controlled by a licensee if the location is under the control of a subsidiary or affiliate of the licensee, is primarily used by the subsidiary or affiliate and is only used by the licensee on an incidental basis for the convenience of consumers.</li> </ul> </li> </ul>	Email to: ra- asklicensing@pa.gov